

### Knowledge is power.

Strategic Healthcare Partners (SHP) Performance Analytics Services can help you effectively manage your practice. We dig deeper to analyze cost and profitability by profit centers, monitor managed care contract under payments by payor and investigate new revenue opportunities. We provide you with a comprehensive overview of your practice's key performance areas allowing you to effectively monitor and fine-tune your practice. With daily monitoring of financial reports and operational processes using our turnkey dashboards you can empower your organization to act, **not** react. With an industry-leading analytics platform and experienced analysts, our team will serve as an extension of your practice.



Real-Time Data at Your Fingertips



Experienced Working with 40+ EMR and Practice Management Systems



Backed by a Team of Decision Support Analysts



shpllc.com | 912-691-5711 | 413 W. Montgomery Cross Road | Savannah, GA

## **FINANCIAL REPORTING INCLUDES**

#### Collections and A/R

Add another layer of reporting to keep an eye on the continued performance and effectiveness of the collections department with our matched A/R reports and trending metrics including "A/R", "Percentage of A/R over 90" and "Credit Balances". All of which come complete with filtering capabilities and drill down to detailed patient listings.

#### **Practice Health Monitoring**

Trend and track your practice's financials across the board in relation to internal goals. Watch for major changes in charge volume or reimbursement compared to a stable payer like Medicare to be aware if things need to be addressed without having to wait for your month end reports.

#### **Revenue Opportunities**

This tool provides you with a way to quantify "What If" scenarios and their potential effects on revenues allowing you to focus your attention on the most impactful initiatives including shifts in E&M coding levels, improvements to claim lag times, increases in patient volumes or ancillary services and adding new physicians or practice locations.

#### In addition, we provide:

- Charge Master Review
- Contract Impact Analysis
- Proforma

- Underpayment Analysis
- New Contract Analysis
- IPA Analysis

## **OPERATIONAL REPORTING INCLUDES**

#### Scheduling

Monitoring scheduling analytics and leading Key Performance Indicators such as the utilization of schedule, wait times, no-show rates, cancellations or bumped appointments will maximize patient flow and the utilization of practice resources.

#### Productivity

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Leverage our wRVU Analysis environment to easily compare provider productivity indicators against industry or internal benchmarks, six month moving averages, last year to date or same month last year.

#### **Enrollment Report**

Enrollment Reports show the number of enrollees for each of the CMOs, Traditional Medicaid, State Health Benefits Plan, Medicare Advantage, estimated Commercial, as well as an estimated self-pay population for each of the counties in the client's market.

#### In addition, we provide:

- Patient Liability Estimator
- E&M Coding
- Referral Trend Analysis
- Denial Management
- Charge Log Tracking
- Case Mix Analysis

## **CLINICAL REPORTING INCLUDES**

SHP Performance Analytics offers end-to-end population health solutions by aligning customizable analytical support in tandem with value-based care contract development. Combining the following technical support capabilities with managed care contracting development, narrow network strategies, and direct-to-employer engagement allows our clients to remain poised in a transitioning healthcare market.

#### **Clinical Ad Hoc Analysis**

Easily mine your data to identify and empanel patients using numerous clinical criteria such as diagnosis, lab result ranges, medications, allergies, visit patterns, demographics, vitals and more.

#### Turnkey Clinical Quality Measures for MIPS, PCMH, ACO, UDS and other quality payer programs

Our turnkey CQM's are loaded automatically by extracting data directly from your EHR on a daily basis. Interactive CQM dashboards per clinician, or rolled up per practice or specialty, allow your office to easily and more effectively monitor quality performance improvement.

#### **Optimize your Clinical Quality Reporting**

We can track any number of Clinical Quality Measures and compare your results to the CMS benchmarks. This allows you to choose the optimal measures to include when reporting on Quality.

#### In addition, we provide:

- Monitoring of Gaps in Care
- Custom Quality Measures
- Patient Outreach Lists

# **NETWORK COLLABORATION & INTEGRATION**

SHP has helped a community of independent providers come together with community based hospitals to collaborate on strategic goals. Along with provider engagement, compliance programs, and legal guidance, analytics and connectivity consistently remains the toughest obstacle to overcome. As a result we believe Performance Analytics is the solution.



- To best position for the current and future realities of healthcare, while maintaining focus on current operations, providers are turning to clinical integration as an option.
- For an effective and legally approved approach, you must have the necessary data infrastructure to connect to one another in a HIPAA compliant environment and report in a detailed and benchmarking fashion across all parties.
- From an infrastructure perspective, any of the items above cannot occur without the ability to **connect** the various providers and disparate platforms. Our Performance Analytics checks the box on the most glaring and costly item with any provider integration initiative.

### Be confident in the actions you take.

SHP Performance Analytics Services are the one resource you need to turn data into informed decisions for your practice. Easily spot inefficiencies to make updates to operational policies, determine where issues lie, and have the information you need to quickly adapt to the ever changing healthcare reimbursement and legislative landscape.



### A return on investment for our clients.

Because of the insight SHP Performance Analytics provides, our clients are able to see tangible results to the bottom line. Here is what one of our clients has to say:

"We have been associated with SHP for several years as a direct client as well as member of multiple IPA's and most recently a Clinically Integrated Network (CIN). Along with their work product, their honesty and integrity have been of great value to our practice. Their analytics, enrollment support, strategic advisory and knowledge of the market have been essential to our practice's success. Our practice operations are simply more efficient because of their support."

Sharon Bell, Administrator, Savannah Vascular

### Schedule a demo today.

Are you ready to simplify your practice's operational, financial and clinical oversight? Schedule a demonstration of our Performance Analytics Services by calling 912-691-5711.

*Pricing varies based on EMR, number of physicians, number of server locations, and reporting options. Contact us for a customized quote.* 

